

Tech Valley Talent is a certified woman-owned business (WBE) and Information Technology (IT) Professional Services firm. Tech Valley Talent is a leading government vendor with an emphasis on the Energy, Criminal Justice, Health and Human Services, Education, Transportation, Financial and Insurance verticals. Our services and consulting expertise extends across the IT enterprise, and focuses on Advisory & Project Support Services (PMO/PM, Quality Assurance, Business Analysis, Organizational Change Management), IV&V, Digital Transformation, Data Management, and IT Security Services as well as staffing services on a contract or perm-placement basis.

Established in 2008, we have many years of experience and are founded on the values of high integrity, trust, honesty, and commitment. Our team provides exceptional value to our clients by supplying and delivering the best IT project-based and hourly talent across the nation. We use the best-of-breed recruitment techniques coupled with a custom and data-centric approach to our clients and marketplace, resulting in talent optimization. Our partnerships with key manufacturing firms enable us to provide even greater value to our clients seeking solutions and services.

### CORE COMPETENCIES

- Advisory & Project Support Services (PM, Business, and QA Analysis, OCM, etc.)
- Independent Verification & Validation (IV&V)
- Digital Transformation
- Data Management
- IT Security
- IT Staff Augmentation

### WHY TVT?

- We excel at building custom teams and providing unique staffing solutions for our clients.
- Our team leaders have extensive domain experience having held leadership positions within numerous NYS, FL, and CA agencies.
- Our practice areas enable us to provide a diverse number of highly skilled IT professionals and solutions.
- Our internal PMO oversees all project-based work and mentors all TVT Project Managers, IV&V and Analyst professionals.
- Our IT talent possess many of the standard and sought-after certifications including CISSPs, MCSEs, PMPs, CBAPs, ITIL, CSMs, CISCO Engineers, etc.
- All our work, including placements, is based on best practices and standards, not guesswork!
- TVT depends on its recruiting capabilities for its own practice areas as well as for providing services to clients—we use the same recruiting techniques internally as well as externally.
- As certified business partners, we resell and help implement solutions such as Salesforce, IBM, CyberArk, Tanium, Microsoft, Oracle, Google, AWS, Centrify, SecureAuth, SAS, Atlassian (Jira, Confluence) and Tableau Solutions!

### COMPANY INFORMATION

**Website:** [www.techvtal.com](http://www.techvtal.com)

**Phone:** (518) 882-0001 / Toll free: 1-866-217-9317

**NIACS:** 541511, 541512, 541519, 641611, 611420; **NIGP:** 92022; **UNSPSC:** 80101507

### PARTNERS



CYBERARK



## IT STAFFING

**Staff Augmentation:** We help you reach your business objectives by supplementing your staff with the best IT personnel to meet your needs at just the right time! We offer both contract and contract-to-hire staff augmentation services.

**Permanent Placement:** We take great pride in being able to find you exactly the right technical talent for a job that goes beyond the life cycle of a single project. We are proud members of SHRM, ASA, and SIA.

## ADVISORY & PROJECT SUPPORT SERVICES

TVT excels in managing projects as well as providing the right technologies and technologists to do the job. Our project management (PMO) expertise is based on industry standard best practices and methodologies and involves oversight as well as IV&V and technical project management. We are also well versed in helping clients to develop PMO's, managing and implementing them. As part of this area of expertise, we embrace and utilize best practices around Organizational Change Management (OCM), Business Analysis, and Quality Assurance. We are proud members of PMI, ASQ, and IEEE.

## INDEPENDENT VERIFICATION & VALIDATION (IV&V)

The primary focus of Independent Verification and Validation (IV&V) is to work with the client to ensure that the products developed, and processes employed, by a project meet specified requirements, adheres to industry & state standards, employs best practices and is being managed and controlled accordingly to the approved and baselined project plans. We ensure the project stays "HEALTHY". We are proud members of PMI, ASQ, and IEEE.

## DIGITAL TRANSFORMATION

TVT assists its clients with Digital Transformation through the integration and implementation of new technologies, inclusive of Cloud-based technologies, which result in enhanced automation, modernization of functionality, and migration of legacy systems. Technology plays a critical role in our ability to evolve and provide added value to customers by helping them bring their vision to fruition.

## DATA MANAGEMENT

Managing one's data to make better business decisions is critical to any organization's success in today's world. We offer our clients technology agnostic assessments, architectural reviews, design services, implementation expertise, conversion work, and integration & migration. As part of this practice, we specialize in Data Analytics, Visualization, and Dashboard development. We only work with best-of-breed solution providers such as IBM, Tableau, Microsoft, SAS, and Oracle.

## IT SECURITY SERVICES

Our goal is to help you more cost-effectively meet the ever-changing demands of IT innovation without compromising security. We use proven methods to identify any vulnerabilities in your systems and help you keep your company compliant with industry regulations such as PCI, HIPAA, SOX, FERPA, FFIEC, FISMA, GLBA, NERC, and GDPR. We provide services and best-of-breed COTS & Cloud solutions to meet your identity and access management, endpoint security, and privileged user access, etc.

## CERTIFICATIONS

NYS & NYC WBE and DBE  
WBENC WBE & WOSB  
PANYNJ WBE  
New Jersey WBE  
Massachusetts  
Indiana WBE  
Tennessee WBE  
North Carolina HUB

## CONTRACT VEHICLES

- NYS Hourly Based IT Services (HBITS)
- NYS Project Based IT Services (PBITS)
- NYS HCR IT Staffing Services
- NYC Innovative Procurement
- NYSERDA IT Staffing
- FL IT Statewide Staffing (80101507-21-STC-ITSA)
- FL IV&V Statewide (80101507-21-STC)
- FL Miami-Dade IT Shortlist
- CT IV&V Statewide Services
- VA IT Staffing & SOW Services
- TX DIR Software Products (DIR-CPO-4485)



MEMBER



ASQ  
The Global Voice of Quality™